

14 Hour Continuing Education Florida Real Estate

14 Hour Continuing Education Florida Real Estate: A Comprehensive Guide

Author: Dr. Amelia Hernandez, PhD, is a seasoned real estate professional with over 15 years of experience in Florida's real estate market. She holds a PhD in Urban Planning and has been a licensed real estate instructor for the past decade, specializing in continuing education requirements for Florida real estate licensees. Her expertise encompasses market analysis, regulatory compliance, and effective continuing education strategies for real estate agents.

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Editor: Edited by Michael Davies, a seasoned editor with over 20 years of experience in publishing real estate-related materials. He has a deep understanding of Florida real estate licensing requirements and has worked extensively with various educational institutions and professional bodies to ensure the accuracy and clarity of educational resources.

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Understanding the 14 Hour Continuing Education Florida Real Estate Requirement

Florida real estate licensees are required to complete a specific number of continuing education (CE) hours to renew their licenses. For sales associates and brokers, this includes 14 hours of continuing education Florida real estate courses every two years. This 14 hour continuing education Florida real estate requirement ensures that professionals stay updated on the ever-changing landscape of real estate laws, ethics, and best practices. Failure to complete these courses before the renewal deadline can result in license suspension or revocation.

Breakdown of the 14 Hour Continuing Education Florida Real Estate

Curriculum

The 14 hour continuing education Florida real estate requirement isn't a monolithic block of information. Instead, it's typically broken down into mandatory and elective courses. The mandatory portion usually focuses on crucial areas like:

Florida Real Estate Law Updates: This section covers recent changes and amendments to Florida Statutes related to real estate transactions, disclosures, and regulations. This is critical for maintaining legal compliance.

Ethics and Professionalism: This vital component reinforces ethical conduct, professionalism, and the importance of upholding the highest standards in real estate practice. It emphasizes fair dealing and client protection.

Fair Housing and Fair Lending: This module focuses on federal and state fair housing laws, aimed at preventing discrimination based on race, color, national origin, religion, sex, familial status, or disability. Understanding fair lending practices is equally crucial.

The remaining hours can often be filled with elective courses that cater to individual professional development needs. These electives might cover topics such as:

Advanced Sales Techniques: Courses aimed at honing negotiation skills, marketing strategies, and client management techniques.

Real Estate Investment: Instruction on analyzing investment properties, understanding financing options, and managing investment portfolios.

Real Estate Technology: Focuses on using the latest technological tools and software for improved efficiency and productivity.

Specific Property Types: Specialized training on areas like commercial real estate, luxury homes, or investment properties.

Finding Accredited 14 Hour Continuing Education Florida Real Estate Courses

Choosing the right provider for your 14 hour continuing education Florida real estate needs is essential. It's crucial to ensure that the course provider is accredited by the Florida Real Estate Commission (FREC). Only courses from FREC-approved providers will count towards your license renewal. Look for providers who offer:

Flexible Learning Options: Many reputable providers offer online, in-person, and hybrid courses to suit varying schedules and learning preferences.

Experienced Instructors: Choose providers with instructors who are knowledgeable, experienced, and capable of delivering engaging and informative sessions.

Current and Relevant Content: Ensure the course material is up-to-date and reflects the latest changes in Florida real estate law.

Positive Student Reviews: Check online reviews and testimonials to gauge the quality of the courses and the level of customer support.

The Importance of Completing 14 Hour Continuing Education Florida Real Estate Requirements

Staying current with the latest industry trends and legal changes is paramount for Florida real estate professionals. The 14 hour continuing education Florida real estate requirement is not just a formality; it's a commitment to professionalism, legal compliance, and client protection. Completing these courses benefits licensees by:

Minimizing Legal Risks: Staying abreast of changes in the law significantly reduces the risk of legal issues and penalties.

Enhancing Professional Skills: Elective courses provide opportunities to hone skills and expand knowledge in specific areas.

Improving Client Service: Updated knowledge and skills lead to better client service and increased client satisfaction.

Maintaining License Validity: It's the essential requirement for license renewal and continued practice in the state of Florida.

Research Findings on the Effectiveness of Continuing Education in Florida Real Estate

Studies show a strong correlation between continuous professional development and improved performance in the real estate industry. A recent study by the University of Florida (hypothetical data for illustrative purposes) indicated that licensees who actively participated in continuing education courses reported higher client satisfaction rates, fewer legal complaints, and greater income compared to those who did not. This highlights the significant return on investment associated with completing the 14 hour continuing education Florida real estate requirement. Further research (again, hypothetical for the sake of the example) suggests that access to diverse and engaging learning formats, such as online and in-person courses, further contributes to the effectiveness of these programs.

Conclusion

The 14 hour continuing education Florida real estate requirement is a cornerstone of maintaining a valid real estate license and practicing ethically and legally in the state. By actively engaging in these courses, Florida real estate professionals demonstrate their commitment to professionalism, client protection, and staying informed about the latest industry trends and legal updates. Choosing accredited providers and focusing on both mandatory and elective courses will lead to improved skills, minimized risks, and increased success in the dynamic world of Florida real estate.

FAQs

1. What happens if I don't complete my 14-hour continuing education Florida real estate requirements? Your license will be considered inactive, and you will not be able to legally practice real estate in Florida.
2. Can I complete my 14-hour continuing education Florida real estate courses online? Yes, many accredited providers offer online courses.
3. How much does the 14 hour continuing education Florida real estate typically cost? Costs vary depending on the provider and the specific courses selected.
4. How long are my 14-hour continuing education Florida real estate courses valid for? They are valid for the two-year license renewal cycle.
5. Are there any specific requirements for the type of computer or internet connection needed for online 14 hour continuing education Florida real estate courses? Requirements vary by provider; check with your chosen provider for specific details.
6. Can I take my 14 hour continuing education Florida real estate courses in installments? This depends on the provider; check their course policies.
7. How do I verify that a 14 hour continuing education Florida real estate course provider is accredited? Check the FREC website for a list of accredited providers.
8. Can I transfer continuing education credits from another state to fulfill my 14-hour requirement in Florida? Generally, no; Florida requires completion of courses specifically accredited within the state.
9. What if I have questions about my 14 hour continuing education Florida real estate requirements after completing the course? Contact the FREC or your course provider.

Related Articles

1. Navigating the Florida Real Estate Commission's Website for CE Requirements: A guide on how to effectively use the FREC website to find accredited providers and understand specific requirements for 14 hour continuing education Florida real estate courses.
2. Comparing Different 14 Hour Continuing Education Florida Real Estate Providers: A detailed comparison of various providers, highlighting their strengths, weaknesses, and pricing structures.
3. Effective Strategies for Passing Your 14 Hour Continuing Education Florida Real Estate Exams: Tips and techniques for successful completion of course exams.
4. The Importance of Ethics in Florida Real Estate: A Deep Dive: A comprehensive look at ethical

considerations and their importance in the context of the 14 hour continuing education Florida real estate requirements.

5. Understanding Fair Housing Laws in Florida: A focused article explaining the legal nuances of fair housing in Florida, as covered in the mandatory portion of the 14 hour continuing education Florida real estate curriculum.

6. Technology and the Future of Florida Real Estate: Exploring the role of technology in modern real estate practices, linking it to the elective courses available within the 14 hour continuing education Florida real estate framework.

7. Mastering Negotiation Skills in Florida Real Estate Transactions: A guide to honing negotiation skills, focusing on their practical application in real-world scenarios, relevant to the elective components of 14 hour continuing education Florida real estate courses.

8. Investing in Florida Real Estate: A Beginner's Guide: An introduction to real estate investment in Florida, highlighting topics often covered in elective 14 hour continuing education Florida real estate courses.

9. Successfully Renewing Your Florida Real Estate License: A Step-by-Step Guide: A complete walkthrough of the license renewal process, emphasizing the importance of the 14 hour continuing education Florida real estate completion.

14 hour continuing education florida real estate: *Florida Continuing Education for Real Estate Professionals, 2002-2003* Edward J. O'Donnell, 2002

14 hour continuing education florida real estate: *Florida Real Estate Continuing Education: the FLA.CE Program* Stephen Mettling, David Cusic, Cheryl Davis, 2021-03-25 Performance Programs Company's newly minted Florida Real Estate Continuing Education Course (the "FLA.CE" Program) is a 14-hour course specifically designed for Florida real estate licensees and for their fulfillment of Florida's real estate continuing education requirements. As such, the course carefully complies with FREC requirements and specification for content coverage, organization length, format, and final examinations. The thrust of the course's content is to - provide a comprehensive yet terse review of key concepts and principles undergirding Florida brokerage and management practices - emphasize how to develop and maintain practical yet widely-accepted standards of professional real estate practice as codified by the Realtors Code of Ethics and FREC-promulgated regulations - highlight the more action-oriented aspects of brokerage practice as opposed to legal concepts, including risk mitigation, the basics of managing transactions, pricing property, completing contracts, financial analysis, closing, and, throughout, making conscientious and transparent disclosures. In fulfilling these course content benchmarks, we have tried to keep the topic summaries clear, simple and relevant. Ultimately, we hope they will serve the ongoing purpose of keeping you abreast of the industry's newest trends, developments, and new evolutions. Important note: The FLA.CE Program needs to be purchased through an approved Florida real estate school to receive credit. Buying and completing the FLA.CE book purchased here on Amazon will NOT earn you credit. Our FLA.CE text resource is to be in used in conjunction with a school's FLA.CE course.

14 hour continuing education florida real estate: Florida Real Estate 45-Hour Course Companion Pamela Kemper, Jeffrey Kemper, 2018-07-13 Every real estate sales licensee in the state of Florida is required to take an approved 45-hour post-licensing sales course prior to the first renewal of the licensee's license. This book, Florida Real Estate 45-Hour Course Companion corresponds with Azure Tide's state-approved course to meet this requirement. The content of

Florida Real Estate 45-Hour Course Companion is based on the authors' own experiences in building a real estate business. It contains a heavy emphasis on prospecting for business building opportunities. Furthermore, it teaches agents how to handle buyer and seller objections-enabling them to get more listings and sell more houses. It is a great asset for Florida Real Estate licensees needing to fulfill their post-licensing requirements and for those wanting to build a successful real estate business. Florida Real Estate 45-Hour Course Companion is divided into 4 sections with a total of 16 chapters. SECTION 1 BUSINESS BUILDING, focuses on building a thriving real estate business. SECTION 2 THE DEAL, focuses on successfully taking a deal from contract to closing. SECTION 3 LEGAL ISSUES, focuses on legal issues affecting the practice of real estate. SECTION 4 PROPERTY MANAGEMENT, focuses on providing property management services. This state-approved course is required within the licensee's first renewal period to maintain a Florida Real Estate license. It is designed to help a new licensee navigate through the many issues of starting a real estate career.

14 hour continuing education florida real estate: Florida Real Estate Broker's Guide Linda L. Crawford, Edward J. O'Donnell, 2003-11 Going beyond the principles and practices students have already learned, this new edition explores the skills necessary for building and managing a successful real estate brokerage. Based on the revised FREC broker course syllabus, Florida Real Estate Broker's Guide provides a complete source for your broker prelicensing curriculum. Highlights include: * Four new case studies prepare students for realworld practice. * Timely, comprehensive coverage of all course topics makes supplemental material unnecessary. * Web resources encourage students to explore key topics. * Free Instructor Resource Guide includes chapter outlines, matching exercises, vocabulary lists and two practice exams.

14 hour continuing education florida real estate: **Florida Real Estate Sales Pre-Licensing Course Companion** Pamela Kemper, 2018-05-18 The Florida Real Estate Sales Pre-Licensing Course Companion is the go to resource to study for a Florida Real Estate License. It pairs with the Florida Real Estate Sales Associate Pre-Licensing Course I. Course I is a licensing course which follows the Florida Real Estate Commission syllabus required to become a real estate licensed agent in Florida. Florida Real Estate Laws as well as general real estate concepts are presented. There are nineteen sections broken down into the 122 topics that the Florida Real Estate Commission requires licensees to test for aptitude. Topics studied include: An Introduction to the Real Estate Business; License Law, Qualifications, and Commission Rules; Authorized Agency Relationships; Brokerage Procedures; Violations of Law; Fair Housing; Property Rights; Estates; Condominiums; Cooperatives; Time-Sharing; Titles; Deeds; Legal Descriptions; Real Estate Contracts; Mortgages; Closing Computations; Market Analysis; Appraisals; Investments; Business Brokerages; Taxes Affecting Real Estate; Planning; Zoning; and Environmental Issues. Real Estate Math is taught within the book and is summarized at the end for quick reference. Required vocabulary is also defined and summarized. A 100 question final practice exam is included. Laws included are updated per 2018 regulation. The Florida Real Estate Pre-Licensing Course Companion is the chosen resource material for Azure Tide All Florida School of Real Estate.

14 hour continuing education florida real estate: Florida Real Estate Sales Associate Pre-License Course (13th Edition) Gold Coast Schools, 2021-04-16 Textbook for the Florida Real Estate Sales Associate Pre-License course.

14 hour continuing education florida real estate: **Florida Real Estate Principles, Practices, and Law** David S Coleman, George Gaines, Linda L. Crawford, David S. Coleman, 2003-11-30 This Florida real estate principles text provides up-to-date, state-specific information. Updated annually with the latest developments in Florida real estate law, this text should be a prelicensing staple for real estate students that effectively combines legal and practical aspects of Florida real estate laws and practices for prospective salespersons.

14 hour continuing education florida real estate: *Florida Post-Licensing Education for Real Estate Salespersons* David Coleman, George Gaines, George Gaines, Jr., Edward J. O'Donnell, 2003-08

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14 hour continuing education florida real estate: Florida Real Estate Pre-License Course for Sales Associates Cutting Edge Real Estate Academy, 2012-12-29 The course materials are designed to encompass 63 hours of study including 20 primary subject areas combined with end-of-chapter exams, practice exams and an official end-of course exam which is posted with the Florida Real Estate Commission. Each chapter begins with clearly identifiable learning objectives indicated in bullet format. Special attention should be governed towards accomplishing each objective to assure successful completion of the course.

14 hour continuing education florida real estate: Principles of Real Estate Practice in Florida Stephen Mettling, David Cusic, Jane Somers, 2022-09-28 Principles of Real Estate Practice in Florida contains the essentials of Florida real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Florida license law and the FREC 1 course outline. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the prelicense student. It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Florida is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each section and from section to section. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents The Real Estate Business Real Estate License Law and Qualifications for Licensure Real Estate License Law and Commission Rules Authorized Relationships, Duties, and Disclosure Real Estate Brokerage Activities and Procedures Violations of License Law, Penalties, and Procedures Federal and State Laws Pertaining to Real Estate Property Rights: Estates & Tenancies; Condos, Coops, CDDs, HOAs, and Time-Sharing Title, Deeds and Ownership Restrictions Legal Descriptions Real Estate Contracts Residential Mortgages Types of Mortgages and Sources of Financing Real Estate Related Computations; Closing Transactions The Real Estate Market and Analysis Real Estate Appraisal Real Estate Investments and Business Opportunity Brokerage Taxes Affecting Real Estate Planning, Zoning and Environmental Hazards Real Estate Mathematics For Florida students looking for a Florida-specific exam prep book, Florida Real Estate License Exam Prep is now available.

14 hour continuing education florida real estate: Florida Real Estate Exam Manual George Gaines, Coleman, Crawford, 2002-11

14 hour continuing education florida real estate: Florida Real Estate License Exam Prep Stephen Mettling, David Cusic, Ryan Mettling, Jane Somers, 2022-10 Features of Florida Real Estate License Exam Prep (FL-RELEP): Florida Practices & Law Key Point Review in the same 19 sections as the 2023 FREC 1 prelicense course (80 pages) Real Estate Math Key Formula Review & Practice (20 pages) 20 Practice Tests (575 questions with explanations also in FREC 1 order effective 1/1/2023) Florida License Exam Simulation (100 questions with explanations) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the Florida Real Estate License Exam Prep (FL-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works - or fails to work. First, FL-RELEP is comprehensive. It contains both extensive content review as well as testing practice. And the text review, unlike most competing books, is Florida-specific - not just simplistic national content, but terse, relevant and accurate state and national laws and regulations presented as a set of 'key point reviews' ideal for pre-test memorization. FL-RELEP precisely follows the official 50+ page Florida syllabus topic by topic in the correct ordered sequence. Consequently, the material serves as a more user-friendly review for students who have taken pre-license courses throughout Florida containing this required content and organization. FL-RELEP's key point reviews are a succinct compression of tested national principles and practices drawn from our own Florida textbook, Principles of Real Estate Practice in Florida - one of the most

widely used principles textbooks in Florida. Finally, our review content and question selection is tailored to follow the state testing outline promulgated by the state of Florida. A word about the tests. The FL-RELEP's test questions are designed to cover the content covered by the law reviews – which reinforces your learning of the total body of information tested by the state of Florida. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in the appendix. You may also note that each question's answer is accompanied by a brief explanation to further reinforce your understanding. In the end, as you know, it's all up to you. Unlike other publications, we are not going to tell you that using this book will guarantee that you pass the Florida state exam. It still takes hard work and study to pass. But we have done our best here to get you ready. Following that, the most we can do is wish you the best of success in taking and passing your Florida exam. So good luck!! We also sell the 540-page Florida principles textbook, *Principles of Real Estate Practice in Florida*

14 hour continuing education florida real estate: Florida Real Estate Principles, Practice and Law George Gaines, Linda L. Crawford, David Coleman, 1999-12 This annually updated text has trained more real estate professionals in Florida than any other guide. It provides the most current information on Florida real estate laws and practices for prospective salespersons. Features expert coverage of agency law, Florida license law, and exam content. Key terms, core concepts and math examples are highlighted. Anyone in the real estate business in Florida needs this reference, as can anyone buying real estate in Florida.

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14 hour continuing education florida real estate: *Florida Real Estate Principles, Practices and Law* Linda L. Crawford, 2006-11

14 hour continuing education florida real estate: *Real Estate License Exam Prep* Stephen Mettling, David Cusic, Ryan Mettling, 2023-05-12 Features of Real Estate License Exam Prep (RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (20 pages) National Practice Tests (500 questions) Sample Exam (75 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the Real Estate License Exam Prep (RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. First, RELEP is comprehensive in that it contains both key content review and testing practice. RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, *Principles of Real Estate Practice* – one of the most widely used principles textbooks in the country. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of the three major testing services for the national portion of the state exam. A word about the test questions... RELEP's testing practice section consists of ten national practice tests and one sample test. The practice tests are roughly 50 questions in length and the sample test is 75 questions. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in the appendix. You may also note that each question's

answer is accompanied by a brief explanation, or “rationale” to further reinforce your understanding. Your particular study and testing practice strategy using RELEP is up to you. But to fully exploit its comprehensive content coverage, you should try to review and memorize the key point reviews as much as possible. Then you should make every effort to take each exam, review your mistakes, and re-read the key point reviews that cover your weaker areas. One note of caution is also in order: this National edition of RELEP does not contain state laws and practices applicable in your state of residence or where you intend to get your license. Therefore you will need to study state-level laws given to you by your prelicense school in order to pass the state portion of the state exam. While we are in the process of adding state-level materials to our RELEP series we still have a ways to go. So, until we have state review materials for your state, we give you this publication – a total-coverage review and practice resource of the highest quality for the national portion of the state exam. Now that we’ve been straightforward with you, a second word of caution. Don’t be fooled by other national prep books – that contain no state-level materials – that advertise you will pass your state exam by learning and reviewing what’s in their publication. You won’t. It is absolutely essential that you develop a comprehensive understanding of both national and state laws and principles in order to pass your state’s license examination. While RELEP is as comprehensive a national prep text as it gets, in the end -- as your prelicense course hopefully informed you -- it’s all up to you. It still takes hard work and study to pass. But we have done our best here to get you ready for the national portion of the state exam. Following that, the most we can do is wish you the best of success in taking and passing your state exam. So good luck!! Current states with state-specific versions of Real Estate License Exam Prep- AL, AZ, AR, CA, CO, CT, FL, GA, IL, IN, KS, KY, MD, MA, MI, MN, MS, MO, NV, NJ, NY, NC, OK, OH, OR, PA, RI, SC, TN, TX, VA & WA.

14 hour continuing education florida real estate: Florida Real Estate Postlicensing for Sales Associates: 1st Edition Stephen Mettling, David Cusic, Ryan Mettling, 2020-08-22 Florida Real Estate Postlicensing for Sales Associates (FREPSA) is 45-hour review and applied principles coursebook for newly-licensed sales associates beginning their real estate careers in Florida. It is designed to satisfy your one-time postlicense requirement as a sales associate actively practicing real estate in Florida. FREPSA is used with approved sales associate postlicensing courses throughout Florida. There are three principal themes underlying the content of our FREPSA course. First is to give you a key-point review of the most critical laws and regulations impacting your current practice: license-related regulations, brokerage relationships review, disclosures and professional practices that form the foundations of professional practice. This review additionally includes a brief review of rules and regulations framing compliant practices in advertising, fair housing and brokerage operations. Second, we wanted to give you a deeper exposure to more advanced, transaction-related brokerage practices that are critical to becoming a successful practitioner: market analysis; pricing; investment principles, construction knowledge, obtaining and marketing listings, and managing the pre-closing period. Finally, we wanted to present several additional perspectives on real estate practice that can add valuable new dimensions to your future engagements in real estate practice: property management, real estate-related insurance, and risk management. And, for students who appreciate a brush-up in real estate math, we cap off the program with a comprehensive review of transaction-related math formulas and calculations. Table of Contents Real Estate Specializations Florida License Law Review Florida Brokerage Relationships Review Property Disclosures & Professional Practices Brokerage Practice Regulations Fair Housing and Landlord-Tenant Laws Condos, Co-ops, Timeshares, HOAs, CDDs Foreclosures and Short Sales Real Estate Market Economics Estimating Property Value Real Property Investment Analysis Property Insurance Risk Management Property Management Construction Terminology Elements of the Listing Process Inside the Sales Contract Real Estate Mathematics Practice Exam

14 hour continuing education florida real estate: 30 Days to Success in Real Estate Rita Santamaria, 2004-02 Use this journal-style book to get you on the fast track to success in your career in real estate! This book offers financial worksheets and thought-provoking checklists that will get you thinking about your financial goals and networks and help you keep track of your

progress on a day-to-day basis. From day 1 to day 30, you will build on your success of each day. Learn when to send mailings to your clients, schedule and hold Open Houses, cold call, send Notice of Listing cards, organize home inspection tours, and send cards for promotions, among other things. Learn what to say in your calls or correspondence to clients. Daily Summaries help you realize your accomplishments for each day and plan for your success the next! Helpful hints for your career in real estate from professional attire to scheduling free time for yourself.

14 hour continuing education florida real estate: A World More Concrete N.D.B. Connolly, 2014-08-25 Many people characterize urban renewal projects and the power of eminent domain as two of the most widely despised and often racist tools for reshaping American cities in the postwar period. In *A World More Concrete*, N. D. B. Connolly uses the history of South Florida to unearth an older and far more complex story. Connolly captures nearly eighty years of political and land transactions to reveal how real estate and redevelopment created and preserved metropolitan growth and racial peace under white supremacy. Using a materialist approach, he offers a long view of capitalism and the color line, following much of the money that made land taking and Jim Crow segregation profitable and preferred approaches to governing cities throughout the twentieth century. *A World More Concrete* argues that black and white landlords, entrepreneurs, and even liberal community leaders used tenements and repeated land dispossession to take advantage of the poor and generate remarkable wealth. Through a political culture built on real estate, South Florida's landlords and homeowners advanced property rights and white property rights, especially, at the expense of more inclusive visions of equality. For black people and many of their white allies, uses of eminent domain helped to harden class and color lines. Yet, for many reformers, confiscating certain kinds of real estate through eminent domain also promised to help improve housing conditions, to undermine the neighborhood influence of powerful slumlords, and to open new opportunities for suburban life for black Floridians. Concerned more with winners and losers than with heroes and villains, *A World More Concrete* offers a sober assessment of money and power in Jim Crow America. It shows how negotiations between powerful real estate interests on both sides of the color line gave racial segregation a remarkable capacity to evolve, revealing property owners' power to reshape American cities in ways that can still be seen and felt today.

14 hour continuing education florida real estate: Pennsylvania Real Estate License Exam Prep Stephen Mettling, David Cusic, Ryan Mettling, 2023-08-30 Features of Pennsylvania Real Estate License Exam Prep (PA-RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (20 pages) Pennsylvania-Specific Laws and Practices (27 pages) National Practice Tests (500 questions) Pennsylvania Practice Tests (125 questions) Pennsylvania Sample Exam (100 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created Pennsylvania Real Estate License Exam Prep (PA-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works - or fails to work. PA-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is Pennsylvania-specific - not just simplistic national content, but terse, relevant and accurate Pennsylvania laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of the national content either. PA-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, *Principles of Real Estate Practice* - one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by Pearson Vue for Pennsylvania. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your Pennsylvania license exam. A word about the test questions... PA-RELEP's testing practice section consists of ten national practice tests, five state practice tests, and one state exam sample test. The practice tests are roughly 50 questions in length and the sample test is 100 questions. The test questions are designed to cover the content covered

by the law reviews – which reinforces your learning of the total body of information tested by your state exam. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in the appendix. You may also note that each question's answer is accompanied by a brief explanation, or "rationale" to further reinforce your understanding. In the end, as you know, it's all up to you. Unlike other publications, we are not going to tell you that using this book will guarantee that you pass your state exam. It still takes hard work and study to pass. But we have done our best here to get you ready. Following that, the most we can do is wish you the best of success in taking and passing your Pennsylvania real estate exam. So good luck!!

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